

# IMPACT

**Partnerships that Work**

MEDA Montana Economic Developers Association

Through the united efforts of your visionary leadership and large coalition of economic development partners, the 1999 Legislature created these programs which were designed to intentionally support the growth and development of Montana's economy. From the initial investment made by the 2000 special session of the Legislature these programs have demonstrated their effectiveness in building and growing our State's economy.

In addition to these key programs, the 2015 Legislature funded several one-time -only programs that have been essential to the continued economic growth of Montana. These programs working together, have helped to provide the foundation for much of Montana's present economic vitality.

The Montana Economic Developers Association (MEDA), an organization of economic development professionals and partners, is pleased to showcase these programs and to demonstrate the

**IMPACT of Partnerships that Work.**



## Certified Regional Development Corporations

**Mission:** CRDC's are responsible for helping local officials, communities and businesses "assess, plan, and facilitate action" within their regions.

2012-2015 (2016 4th Qtr Pending)

Current Funding	\$425,000 per year
Leverage	\$35,435,250
Jobs Created/Retained	2,707
Businesses Assisted	4,520
Loans Provided	393
Total Loan Value	\$25,826,610



## Office of Trade and International Relations Bureau

### Montana Marketing Technical Assistance Program

**Mission:** To provide technical and marketing assistance to help Montanans pursue business opportunities, both domestically and worldwide.

2012-2016

Current Funding	\$300,000 per year
Businesses Assisted	1,139
Leveraged Assets	\$93.8 Million
Commodity Exports	\$7.1 Billion
Jobs Created/Retained	647
International Missions Supported	57



## Small Business Development Centers

**Mission:** Through a network of ten statewide offices, assist businesses to start and grow by providing no-cost, one-on-one business coaching and low-cost training to individuals and companies.

2012-2016

Annual State Funding	\$125,000
Businesses Assisted	3,191
Leveraged Assets	\$175.5 Million
Jobs Created/Retained	2,751
Workshop Attendees	5,762



An affiliate of the NIST Manufacturing Extension Partnership

## Montana Manufacturing Extension Center

**Mission:** Provide information, training, decision support and implementation assistance to Montana's 2,841 manufacturers. Assists manufacturers in adopting new advanced technology, techniques and business practices.

2012-2015 (2016 4th Qtr Pending)

Current Funding	\$325,000/yr
Clients Served	745
Counties Served	115
Leverage	\$2,560,000
Jobs Created/Retained	2,331
Sales Created/Retained	\$541,329,266
Client Investment	\$120,744,635
Average Return on each State Dollar	\$9.27



## Montana Cooperative Development Center

**Mission:** MCDC promotes and develops cooperatives to meet the economic and community needs of rural Montana.

2012-2016

Current Funding	\$65,000 per year
Federal Funds Leveraged	\$1,000,000
Jobs Created/Retained	48
New Co-ops Incorporated	17
Number of Co-ops Assisted/Trained	108
Patronage Returned to Local Economy	\$65 million + per year from all MT Cooperatives



## MT Board of Research & Commercialization Technology

**Mission:** Encourage economic development through investment in research projects that have a clear path to commercialization.

	<b>Cumulative</b>
Current Funding	\$1,275,000/yr
Projects Funded	208
Funding for all 208 projects	\$42 million
Leverage	\$47 million
Follow-on New Funding	\$370 million



### Primary Sector Workforce Training Grant Program

**Mission:** To provide grant funds to existing and new Montana businesses for new worker training and to encourage job creation and business expansion in primary sector businesses.

2012-2016

<b>Total Funding Awarded</b>	\$3,626,892
<b>Total Businesses Assisted</b>	27
<b>Workers to be Trained</b>	735
<b>Leverage</b>	\$34,992,682
<b>Annual Return to General Fund</b>	\$2,685,780



### Indian Country Economic Development (ICED) Program

**Mission:** To provide funding for Tribal Priority Projects for economic development activities, to provide funding for start-ups and tribal member-owned businesses on or near reservations, and to provide entrepreneur training and technical assistance to Montana's tribal communities.

2012-2016

<b>Current Funding</b>	\$800,000/yr
<b>Businesses Assisted</b>	113
<b>Leveraged Assets</b>	\$8.7 Million
<b>Tribal Jobs Created and Retained/Trained</b>	118/9
<b>Businesses Assisted by</b>	
Native American Business Advisors	988
<b>Match Ratio</b>	2.5:1



### Growth Through Agriculture Program

**Mission:** To strengthen and diversify Montana's agricultural industry through development of new agricultural products and processes.

2012-2016

<b>Current Funding</b>	\$625,000/yr
<b>Annual Return on Investment</b>	2:1
<b>Funds Awarded</b>	\$2,600,000
<b>Projects Funded</b>	172
<b>Leveraged funds</b>	\$5,800,000
<b>Jobs Created</b>	222



### Food and Agriculture Development Centers

**Mission:** To deliver technical assistance to develop Montana's food production, manufacturing and farm-derived renewable energy products.

2012-2016

<b>Current Funding</b>	\$300,000/yr
<b>Annual Return on Investment</b>	8:1
<b>Capital Infusion Dollars</b>	\$2,400,000
<b>Businesses Counseled</b>	175
<b>Jobs Created/Retained</b>	136
<b>New Products Introduced to Market</b>	52



### Montana Technology Innovation Partnership

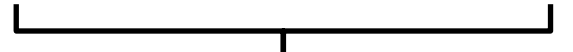
**Mission:** Delivering advanced technical assistance to small, science-based businesses for the purpose of commercializing technology developed in Montana and creating high-tech jobs.

2012-2016

<b>Annual State Funding</b>	\$50,000/yr
<b>Businesses Assisted</b>	310
<b>Leveraged Assets</b>	\$31 Million
<b>Annual Average MT Company Awards</b>	\$6.2 Million
<b>Total Montana SBIR/STTR Awards</b>	81



Showcasing key economic development programs and partnerships that IMPACT Montana's economy.



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