Primary Sector Workforce Training Grant Program

Mission: To provide grant funds to existing and new Montana businesses for new worker training and to encourage job creation and business expansion in primary sector businesses.

2012-2016
- Total Funding Awarded: $3,626,892
- Total Businesses Assisted: 27
- Workers to be Trained: 735
- Leverage: $4,992,682
- Annual Return to General Fund: $2,685,780

Growth Through Agriculture Program

Mission: To strengthen and diversify Montana’s agricultural industry through development of new agricultural products and processes.

2012-2016
- Current Funding: $625,000/yr
- Annual Return on Investment: 23%
- Funds Awarded: $2,600,000
- Projects Funded: 172
- Leveraged Funds: $5,800,000
- Jobs Created: 222

Food and Agriculture Development Centers

Mission: To deliver technical assistance to develop Montana’s food production, manufacturing and farm-derived renewable energy products.

2012-2016
- Current Funding: $100,000/yr
- Annual Return on Investment: 81%
- Capital Infusion Dollars: $2,400,000
- Businesses Counseled: 175
- Jobs Created/Retained: 126
- New Products Introduced to Market: 52

Indian Country Economic Development (ICED) Program

Mission: To provide funding for Tribal Priority Projects for economic development activities, to provide funding for start-ups and tribal member-owned businesses on or near reservations, and to provide entrepreneurial training and technical assistance to Montana’s tribal communities.

2012-2016
- Current Funding: $800,000/yr
- Businesses Assisted: 113
- Leverage: $8.7 Million
- Tribal Jobs Created and Retained/Trained: 118/9
- Businesses Assisted by Native American Business Advisors: 988
- Match Ratio: 2.5:1

Montana Technology Innovation Partnership

Mission: Delivering advanced technical assistance to small, science-based businesses for the purpose of commercializing technology developed in Montana and creating high-tech jobs.

2012-2016
- Annual State Funding: $50,000/yr
- Businesses Assisted: 310
- Leverage: $11 Million
- Annual Average MT Company Awards: $6.2 Million
- Total Montana SBIR/STTR Awards: 81

Showcasing key economic development programs and partnerships that IMPACT Montana’s economy.
Certified Regional Development Corporations

Mission: CRDC’s are responsible for helping local officials, communities and businesses “assess, plan, and facilitate action” within their regions.

2012-2015 (2016 4th Qtr Pending)
- Current Funding ........................................ $425,000 per year
- Leverage .................................................. $35,435,250
- Jobs Created/Retained ............................... 2,707
- Businesses Assisted ................................. 4,520
- Loans Provided ...................................... 393
- Total Loan Value .................................... $25,826,610

Office of Trade and International Relations Bureau

Montana Marketing Technical Assistance Program

Mission: To provide technical and marketing assistance to help Montanans pursue business opportunities, both domestically and worldwide.

2012-2016
- Current Funding .................................... $700,000 per year
- Businesses Assisted ............................... 1,339
- Leverage Assets ........................................ $93.8 Million
- Commodity Exports ................................ $71 Million
- Jobs Created/Retained ............................... 647
- International Missions Supported .............. 57

Small Business Development Centers

Mission: Through a network of ten statewide offices, assist businesses to start and grow by providing no-cost, one-on-one business coaching and low-cost training to individuals and companies.

2012-2016
- Annual State Funding .......................... $125,000
- Businesses Assisted ............................... 391!
- Leverage Assets ........................................ $176.5 Million
- Jobs Created/Retained ............................... 2,751
- Workshop Attendees .............................. 5,762

Montana Cooperative Development Center

Mission: MCDC promotes and develops cooperatives to meet the economic and community needs of rural Montana.

2012-2016
- Current Funding .................................... $65,000 per year
- Federal Funds Leverage .......................... $1,000,000
- Jobs Created/Retained ............................... 46
- New Co-ops Incorporated ......................... 17
- Number of Co-ops Assisted/Trained .......... 108
- Patronage Returned to Local Economy per year from all MT Cooperatives ....... $65 million+

MT Board of Research & Commercialization Technology

Mission: Encourage economic development through investment in research projects that have a clear path to commercialization.

Cumulative
- Current Funding .................................... $1,275,000 yr
- Projects Funded ..................................... 208
- Funding for all 208 projects ....................... $42 million
- Leverage ............................................ $47 million
- Follow-on New Funding ........................ $370 million

Through the united efforts of your visionary leadership and large coalition of economic development partners, the 1999 Legislature created these programs which were designed to intentionally support the growth and development of Montana’s economy. From the initial investment made by the 2000 special session of the Legislature these programs have demonstrated their effectiveness in building and growing our State’s economy.

In addition to these key programs, the 2015 Legislature funded several one-time-only programs that have been essential to the continued economic growth of Montana. These programs working together, have helped to provide the foundation for much of Montana’s present economic vitality.

The Montana Economic Developers Association (MEDA), an organization of economic development professionals and partners, is pleased to showcase these programs and to demonstrate the

IMPACT of Partnerships that Work.