



**MEDA Board Meeting  
November 21, 2019  
8:00am**

On the call: Marie Hirsch, Russ Fletcher, Tim Guardipee, Steve Arveschoug, Rick Edwards, Joe Willauer, Paul Reichert, Craig Erickson, Paddy Fleming, Beth Epley, Chris Cerquone, Jim Atchison, Kim Morisaki, Toni Schneider, Sara Hudson, Sarah Converse, Tori Matejovsky, Brett Doney and Gloria O'Rourke.

**Regarding Kathie Bailey**

It was learned Kathie Bailey is battling cancer. Rick moved to send Kathie Bailey a donation for expenses in the form of a gift card to assist in paying for travel to Billings for treatment; Joe seconded the motion. Motion carried.

**Funding**

Currently donations are at \$91,250. Montana Chamber will vote this Friday on contributing.

**Draft Contract**

Steve reviewed the draft contract submitted by TIP Strategies and edited by MEDA. MEDA will not sign a contract until at least 90% of the funds have been raised.

Steve asked for a benchmark number that would allow the Executive Committee to execute the contract.

**Discussion:**

- Brett expressed the need for 100% of the funds raised for a benchmark.
- Brett thought an indemnification clause should be added.
- MEDA would need to raise another \$24,000 should the Montana Chamber come through with \$25,000 to reach the \$140,000.
- Kim is comfortable moving forward if the Chamber came in at \$25,000.

Sara moved to reach 100% of the pledged invoiced dollars required to meet the contract commitment before the contract is by the authority of the Executive Committee initiated; Brett seconded the motion. All were in favor with Kim in opposition as she does not see the need to wait if the Chamber funds come through..

**Next Steps:**

- The RFP Committee is to meet on Monday with TIP.