It is MEDA’s privilege to submit this report for the current contract to Montana Department of Commerce, Montana Department of Labor and Industry and Montana BEAR Team participants regarding Business Expansion and Retention (BEAR) Program activity in the state. The following is a summary of MEDA BEAR activities as provided for in the Scope of Work under Amended Contract MT-MEDA-ED-17-01 for the month of August 2016.

ACTIVITY REPORT FOR AUGUST 2016
MONTANA BEAR PROGRAM HIGHLIGHTS

FOURTEEN BEAR VISITS IN SEVEN COUNTIES
Fourteen BEAR visits were entered in to the database in August with seven counties represented. It is great to see activity being renewed in multiple counties across the state.

August Outreach Specialists participating:

<table>
<thead>
<tr>
<th>Shannon Kadmas - 1</th>
<th>Meagan Lannan -2</th>
<th>Warren Vaughan - 6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kristin Rutten - 1</td>
<td>Chany Ockert - 1</td>
<td>Cathy Kirkpatrick - 1</td>
</tr>
<tr>
<td>Christine Whitlatch - 1</td>
<td>Amy Deines - 1</td>
<td>Lynn Lagerquist – 1</td>
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<tr>
<td>Kristopher Schock – 1</td>
<td>Carol Cunningham – 1</td>
<td>Gloria O'Rourke - 1</td>
</tr>
</tbody>
</table>

County Counts:  Lake – 1; Wheatland – 1; Flathead – 1; Park – 2; Gallatin – 6; Deer Lodge – 1; Dawson – 2

REGISTER as a MEDA MEMBER
Plan to attend the MEDA Fall Conference as the agenda is packed with sessions that will help provide more resources to your BEAR clients. Register as a MEDA Member and save $50.

IWT – Incumbent Worker Training Grant Important Reminder
The basic BEAR Model is pretty simple: visit a business, conduct the survey, enter the data, hold an assessment, get back to the businesses with referrals and resources. Assist the business as needed – all the while building a relationship with the business owner or manager.

The “enter the data” portion using the Google Form makes entering data as easy as possible, but it must be done. The data gathered helps track trends, recommendations, resources, and best practices. When a BEAR client applies for an IWT, there *must* be a survey entered before the IWT grant can be approved.
In case it has been awhile since you viewed the IWT qualifications, please take a few moments to visit the website and refresh your memory.

**OF INTEREST TO YOU OR YOUR BEAR CLIENTS**

Native American Development Corporation Micro Enterprise Business Center presents...

## Back to Basics Webinar Series

<table>
<thead>
<tr>
<th>Webinar</th>
<th>Day</th>
<th>Time</th>
<th>Call-In-Number</th>
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<td>Back to Basics Webinar Series - Business Plan Basics</td>
<td>Wednesday, August 24, 2016</td>
<td>10am-10:10am</td>
<td>1-877-240-3311</td>
<td>740-545-1752</td>
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<td>10am-10:10am</td>
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Please join us for our Free webinar series. The webinars will focus on business planning and government contracting.

Registration is online by clicking the Go-To-Meeting Session link or calling in. Multiple days and times for the different webinars.

For More Information call:
**Tim Guardipee,**
Project Director at
**406-259-3804**
Theses training are Funded in part by a Cooperative Agreement With the US Small Business Administration

**2929 3rd Avenue North**
**Suite 300 Billings, MT 59101 (406) 294-7994**

http://www.nadc-nabn.org/

MEDABEAR August 2016