ACTIVITY REPORT FOR AUGUST 2013

LEWISTOWN BEAR TRAINING
Roy Jones, Lewistown Job Service, organized BEAR Training for the Lewistown Team. The agenda included a refresher on why business retention and expansion is an important tool for economic development. One great idea shared: take along a BEAR Report to demonstrate how the data is used to a potential client. Point out how the survey gives the business owner a confidential voice on various issues.

L to R: Joe Eckhardt, Duane Ferdinand, Kristin Rutten, Roy Jones, Anne Boothe, Brandon Cowen, Karen Sweeney, Dale Longfellow and Diane Pennell.

MONTANA BEAR RETENTION SURVEYS AND VISITS
There were 17 Retention Visits held in August with 17 Action Items closed or updated. Counties with retention visits: Missoula – 1, Gallatin – 5, Flathead – 5, Ravalli – 2, and Yellowstone – 4.

Outreach Specialist Visits:

<table>
<thead>
<tr>
<th>Mike Jackson - 5</th>
<th>Chad Moore - 4</th>
<th>Vickie Steele – 1</th>
<th>Angie McDonald - 1</th>
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</thead>
<tbody>
<tr>
<td>Amy Gault – 1</td>
<td>JR Strand – 1</td>
<td>DeAnn Thomas – 1</td>
<td>Mora McCarthy - 2</td>
</tr>
<tr>
<td>Bill Nicholson – 1</td>
<td>Michael Morrison – 2</td>
<td>Warren Vaughan – 1</td>
<td>Patty Cox - 1</td>
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THANKS TO A FEW – LET’S ALL GET ON BOARD
OUTREACH SPECIALISTS ASKED TO CONDUCT THREE MORE CLICKS

Mike Jackson, Chad Moore and Todd Erickson are a few who are “getting it” and are adding their hours worked, funding figures, etc., when inputting a BEAR visit. This data is critical in demonstrating the success of our program.

As you can see from the screen shot below, there are a lot of zeros. BEAR Outreach Specialists are being asked to do the following after each business visit:

1. Click Add
2. Click Metrics Survey
3. Click a company

And enter the time you spent with the company, jobs information, private or public dollars accessed, etc. Thank you for taking the time to add even more value to our program data!

VISITS RESULTS FROM JANUARY 1, 2013 – AUGUST 31, 2013
Issues with public infrastructure (including utilities) (Select all that apply)

- Airport facilities: 3 (3%)
- Energy: 1 (1%)
- Zoning/Land Use: 6 (6%)
- Telecommunications: 4 (4%)
- Public Sewer: 6 (6%)
- Public Transportation: 3 (3%)
- Public Water: 4 (4%)
- Road Systems: 3 (3%)
- Wireless and/or Broadband: 11 (11%)
- None: 52 (60%)

Number of Companies