It is MEDA’s privilege to submit this report for the current contract to the Governor’s Office of Economic Development, Montana Department of Commerce, Montana Department of Labor and Industry and Montana BEAR Team participants regarding Business Expansion and Retention (BEAR) Program activity in the state. The following is a summary of MEDA BEAR activities as provided for in the Scope of Work under Amended Contract MT-MEDA-ED-12-01 for the month of June 2013.

ACTIVITY REPORT FOR JUNE 2013

IWT – HERE WE GO!
Thanks to the hard work of the IWT Working Group and IWT Program Manager Chris Wilhelm, the program is ready to roll out July 1st with new forms, new criteria and tightened accountability measures. Chris held two webinars in June to get everyone familiar with the new forms and criteria. Here is the new website for the general public: http://wsd.dli.mt.gov/service/iwt.asp

Print the new brochure: http://wsd.dli.mt.gov/service/_iwt/_docs/IWT_Brochure_2013.docx

THANKS TO EXECUTIVEPULSE
Our partners at ExecutivePulse stepped up to the plate and within days added a new survey to the BEAR and IWT process. Following each IWT Grant award, partners will report within ExecutivePulse as to whether or not the training goals were met. Please contact Gloria at 406.563.5259 if you need help in finding the survey and/or getting set up within the system. Thank you, ExecutivePulse!

BEAR WORKING GROUP
Purpose: To guide the statewide BEAR program implementation. Are you interested in joining the BEAR Working Group? We meet about once per quarter via conference call.

Members to date: Gloria O’Rourke, MEDA, Chair; Debbie Berg, Bozeman Job Service; Tracy McIntyre, Eureka Rural Development Partners; Dale Mahugh, NorthWestern Energy; Chad Moore, Big Sky EDA; George Palmer, Missoula Job Service; Chris Parson, Kalispell; Saundra Long, Missoula Job Service; Todd Erickson, Lake County Job Service; Carol Cunningham, Lake County Community Dev; Brian Obert, MBAC; Mike Jackson, Kalispell Job Service; Warren Vaughan, Gallatin County; Jim Davison, Anaconda Local Development Corp.; Russ Fletcher, MATR.net; DeAnn Thomas, Kalispell Chamber/NW MT BEAR; Randall Knowles, SCORE; Roy Jones, Lewistown Job Service; Deb Chouinard, Helena Job Service; Sharon Peterson, MT BioScience Alliance; Steve Clairmont, S & K Holding; Teresa McKnight, MSU Innovation Campus; and Mora McCarthy, Flathead Job Service

OUTREACH VISITS IN JUNE
Only four business visits were held in June but eight action items were generated with two closed. Visits in each county: Flathead – 1, Gallatin – 1, Yellowstone – 2

Outreach Specialists in June and number of business visits:

| Allen Kawasaki - 1 | Chad Moore - 2 | Mike Jackson - 1 |
| Donald Jones - 1 | John Moberly - 1 | Laura Rhodes - 1 |
| Warren Vaughan - 2 | | |
BUSINESS FEEDBACK FROM JANUARY 1 – JUNE 28, 2013

Current workforce challenges (select all that apply)

- Basic Skills: 3 (4%)
- Motor Skills: 2 (2%)
- Personal Skills: 7 (8%)
- Teamwork Skills: 8 (9%)
- Technical Skills: 15 (19%)
- Thinking Skills: 7 (8%)
- Work Maturity Skills: 8 (9%)
- Other: 23 (27%)
- None: 12 (14%)

Employee retention issues (select all that apply)

- Benefits: 10 (14%)
- Wages: 13 (18%)
- Working Conditions: 2 (3%)
- Work Schedules: 8 (11%)
- Other: 17 (24%)
- No Problems: 22 (31%)

MEDABEARReportJune2013.doc